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**Business Boot CAMP: Recession-Proof Your Business & Personal Life**  
**Actual Course Work Questions Based Upon the Book Series**

**Directory: General Questions (with some business questions included)#1-75**  
**Credit Score Increasing Questions # 76-105**  
**Government Contracting Questions #106-117**  
**Business BootCAMP 60-Day Intensive Marketing During A Sour Economy Questions- #118-150**

1. In general, is there always an alternative to the high-priced goods and services advertised on television? \_\_\_\_\_ .
2. Are people who just graduate from high school able to legally earn \$30,000 per year their first year out of high school? \_\_\_\_\_ .
3. From the personal side of Business BootCAMP, name some the things that can absolutely ruin your business, your health, and children's health regardless of how wealthy you are and how many international organizations you are a part of.  
A 5-letter word:  
C \_\_\_\_\_
- 3a. What is the name of the DVD series that documents the SOLUTION?
- 3b. What is the name of a book written by someone who documented the SOLUTION and broadcast it live from California? \_\_\_\_\_
4. Is there any social or government organization mandated by law to get people out of poverty? \_\_\_\_\_ .
5. Name 3 ways that an x-offender can legally and respectfully earn at least \$30,000 per year. \_\_\_\_\_ , \_\_\_\_\_ , \_\_\_\_\_
6. Name ways that a person with only a high school diploma and no college can legally earn at least \$30,000 per year?  
\_\_\_\_\_ , \_\_\_\_\_ .
7. Name a way in which almost anyone with few exceptions can get a government based loan check of between \$5000- \$7000, up to 3 times a year with a small repayment interest rate attached? \_\_\_\_\_ .
8. Name a way that almost anyone, including x-offenders, can get back \$1000's more at tax time and it is legal and respected (legislated by Congress of course!)

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9. Can a person drawing disability based social security every month open up his or her own business? \_\_\_\_\_ .

10. Are there thousands of stories of persons with AIDS/HIV, diabetes, blood diseases, cancers, leukemias, injuries caused by trauma and traumatic diseases, and other deadly diseases being totally tested negative without pharmaceuticals (with medical doctors giving stories on television attesting to the fact that they had nothing to do with the it) ? \_\_\_\_\_ .

Hint: Give the specific sources I list that receive these stories sometimes daily.

\_\_\_\_\_  
\_\_\_\_\_, etc.

11. Are there cheaper alternatives to dish washing detergents and clothing detergents that you rarely (if ever) hear about causing allergies, that are not on store grocery shelves? \_\_\_\_\_ .

12. What are some auction secrets ---even for car buying that you should be aware of? \_\_\_\_\_ .

13. If pastors and church leaders lead people to go to get help from social services, what should they also do to get them out from depending upon government sources? \_\_\_\_\_ .

\_\_\_\_\_ .

14. What are the first steps you need to take when dealing with environmental pollution that is actually unhealthy for your neighborhood? \_\_\_\_\_ , \_\_\_\_\_ , \_\_\_\_\_ etc.

15. If you or someone you know is an x-offender, can they possibly be eligible for unemployment benefits? \_\_\_\_\_ .

16. If you or someone you know is an x-offender, can they possibly be eligible for federal government tuition assistance? \_\_\_\_\_ .

17. What if you suspect that you or your loved ones are getting sick due to living near an area that you think may be toxic, What could you or they do?

\_\_\_\_\_

**18. State the 14+ principals of GUARANTEED SUCCESS**

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sickness or accidents? \_\_\_\_\_ .

23. Are there ways to make it so that each and every day you have an extra 1 to 3 hours to do what you want including open up a home-based business or get a college degree? \_\_\_\_\_ .

24. Is there such a thing as churches fighting to keep marriages from going into divorce by discussing intimate parts of marriage and thereby helping people from the pulpit? \_\_\_\_\_ .

25. If you are not getting the ear of your Congressperson, which group of people are? (Hint: some of them outnumber Congresspersons 4 to 1!)

L\_\_\_\_\_ and

special \_\_\_\_\_ . (Believe me, the Washington Monument hasn't influenced a lawmaker in the last 40 or so years! But, school children need to be fully educated on the workings of these groups on their personal welfare!)

26. Why are ingredients labels on foods? \_\_\_\_\_ .

27. Those groups of people in one of the previous questions that is influencing Congress, is trying to do what to food labels?

\_\_\_\_\_ .  
28. One of the primary things that SOME people who keep prisoners in prison don't want you to know is \_\_\_\_\_ .

29. How many people are in jail who are not supposed to be either through innocence or over sentencing (for example 30 years for stealing an item)

\_\_\_\_\_ .  
30. How does this influence their family's economic situation?

\_\_\_\_\_ .  
31. How long does it take per day to positively change your life or the life of a child? \_\_\_\_\_ .

(In the footer of at least every other page of the Business Boot CAMP: Recession-Proof Your Business & PERSONAL Life by Sheri Fortune)

32. Why is it that sometimes government and private company employees do not tell you how exactly to get the information that you need? Get right down to the nitty gritty on this one.

Fear of \_\_\_\_\_ .

33. What are some things that you can do to get around that?

Hint: It is in the Index Pages that comes with many of the series I write.

\_\_\_\_\_ .

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34. How are banks different from credit unions?

\_\_\_\_\_

35. What is the very cheapest solution to buying and owning a car?

\_\_\_\_\_

36. Which makes and models of cars made by American-based companies are more dependable, even at 100,000+ miles than others?

\_\_\_\_\_

37. Describe a scheme that some car insurance companies are using to literally swindle people out of a lot of money. \_\_\_\_\_

38. Is there such a thing as getting prescriptions for free even if you don't qualify for Medicaid or Medicare and you couldn't get your prescriptions for free from the television star ad on television? \_\_\_\_\_

39. Are there medicines in most health food stores that are FDA regulated?

\_\_\_\_\_

40. Is poverty something that is caused by just one or two things?

\_\_\_\_\_

41. Is living paycheck to paycheck a cause of poverty? \_\_\_\_\_

42. Is how much you earn from a job a cause of poverty? \_\_\_\_\_

(Just to let you know, I vote Democrat, Republican and Independent.)

43. What is the true definition of poverty...applicable even if you are middle class....Has nothing whatsoever to do with federal poverty guidelines. A oneword definition that will surprise you and therefore even middle class people can have it. Hint: It is defined by what it is meant to cause prematurely: \_\_\_\_\_

\_\_\_\_\_

44. How much do negative things from previous generations in your family influence your thought patterns even now? (Even if you, like me can't go back past the mid 1800's with dairies, etc.) Hint: What is something negative against which we must fight, and maybe from previous generations called? (People in foreign countries have no problem believing in this )

\_\_\_\_\_

45. How do you get rid of destructive thought patterns, continual generational poverty, not being able to focus, diseases in some cases, some medical conditions, family conditions such as continual divorces, etc. from previous generations once and for all if they are contributing to the true definition of poverty in your life in this generation? ...even if you are wealthy. (Some wealthy people have a spirit of poverty on them in that their actions cause the poverty of

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others either directly or indirectly.) Literally you will feel like something has lifted off your shoulders. \_\_\_\_\_ .

46.Literally, after you get rid of any and all of these negative things, everything else in your life will be a piece of cake and the bad stuff will just disappear...including you can more easily get answers to all of your problems. ALL of them.

What is one of the things that will **NORMALLY** within 24 hours to 7 days will begin to happen just by getting rid of all of these negative things in your life? Mirac \_ \_ \_.

47.How many times must you go out against these negativities in your life and your family's lives? \_\_\_\_\_ .

48.Is your job meant to be your means of wealth? \_\_\_\_\_ .

49.It has always been said that if you get a college degree, that basically you will always have a job. We are now one of the most educated countries in the world with a huge economic recession going on. What is the impact of a quality education?  
\_\_\_\_\_  
\_\_\_\_\_ .

50.What does a quality education include? \_\_\_\_\_ .

51.When does education start? \_\_\_\_\_ .

52.Is education truly free in the United States? \_\_\_\_\_

53.What is the true cost of becoming educated in the United States?  
\_\_\_\_\_ .

54.Is it true...the thing about the quality of your education being dependent upon your zip code....more expensive your address...etc.?  
\_\_\_\_\_ .

55.What is the method of getting a student out of special education that truly worked for me when I taught students who had specific learning disabilities? Some were no longer eligible for special education by February of the same school year. Using \_\_\_\_\_ -based \_\_\_\_\_ . (Actually supported in No Child Left Behind when people bother about reading it.)

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56. Does this work only for students with specific learning disabilities or with students who have other special education needs as well as those who are regular education? \_\_\_\_\_ .

57. What is the basis of doing math, social studies, science, and language arts?  
R \_\_\_\_\_ .

58. What are some free things that you and your children can do to begin to equalize yourself and your children with better-educated adults and other children who attend schools wherein they are receiving a more quality education?  
\_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_ .

59. Do higher test scores mean that a student, regardless of age, is receiving a higher quality education? \_\_\_\_\_ .

60. What if you find that a teacher or school system is doing a child wrongly, in your opinion, do you have options in order to make things better?  
\_\_\_\_\_ .

If so, what are your options? \_\_\_\_\_ .

61. Are there legal options for parents in many situations that may not even involve a lawyer? Explain \_\_\_\_\_ .  
\_\_\_\_\_ .

62. What if you find that a teacher is being discriminated against when they begin getting many students out of special education or doing something totally innovative that is doing more than just "closing the achievement gap", what can you do?  
\_\_\_\_\_  
\_\_\_\_\_ .

63. Are there destructive emotions and thoughts that absolutely hold us back from getting out of poverty and keep people living paycheck to paycheck?  
\_\_\_\_\_ .

64. Do thoughts affect 1) our money and our ability to move past our previous limits in terms of money? 2) Our bodies?  
\_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_ .

65. What are some things that happen in relationships with people whether it be husband and wife, friends, family, neighbors, co-workers or associates that actually cause people to remain in the same thought pattern that they have stayed in for the past 20 years that has not liberated them from living paycheck to paycheck nor has it liberated them from poverty?  
\_\_\_\_\_ .

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\_\_\_\_\_ .  
66. How do people actually get rid of these? \_\_\_\_\_ .

67. What are the possible life-long impacts of your daily food decisions? Describe some of them.

\_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_ .  
68. Hippocrates said, "You are what you eat." How long do pharmaceutical drugs that we take and food chemicals last in our bodies? \_\_\_\_\_ .

69. Are there extremely low-cost and very healthy alternatives to the weight loss meals that are advertised on television that you can probably afford even if you live on food stamps? \_\_\_\_\_ .

Name some of them:

\_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_ .

\_\_\_\_\_.  
70. Have you actually read the ingredients label of some of the weight loss bars and meals advertised on television, sold in stores and weight loss meetings?

\_\_\_\_\_.  
If you haven't, that's your homework...seriously.

71. Do you (or scientists or doctors) know all of the long-term side effects of those man-made ingredients? \_\_\_\_\_ .

72. Name some of the negative short-term and long-term side effects of some of the ingredients that no one seems to tell you about when you buy a bar supposedly "for" people with diabetes, etc.

\_\_\_\_\_.  
73. What cancer-causing substance is formed when chicken nuggets, potato chips, french fries and other starch containing foods are deep fried? It starts with an "a": \_\_\_\_\_ .

Widely reported in the newspaper.

74. Have you ever heard of or experienced certain foods/beverages, or their ingredients becoming addictive? \_\_\_\_\_ .

75. What are my personal, no exercise, weight loss cheap secrets that helped me 1) lose inches in a week, 2 weeks, 4 weeks, etc. including weight that had been there for years; 2) have double the amount of energy than what I used to have during my waking hours; 3) think and process things twice as fast with accuracy...in terms of figuring out solutions.

\_\_\_\_\_ .

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**Here are some details about the Credit Score Increasing and Debt Reduction book in the form of the Worksheets that are included in the Credit Score Increasing and Debt Reduction Strategies & Secrets book.**

76. Name a minimum amount of money that you need per debt to start paying off your debts—especially collections?

\_\_\_\_\_ .

77. What steps should you take to accomplish #1?

\_\_\_\_\_ .

78. What are the 2 words you want on your credit bureaus reports when you do #2? \_\_\_\_\_

79. If the collections agency or agency that you owe does not report those 2 words from #3 to the credit bureaus, what are two things that you can do in order to fight that? (It's free to do this.)

a. \_\_\_\_\_

b. \_\_\_\_\_

80. How easy is it to get a copy of your credit report and your credit score if you have already obtained the once a year free credit report through [annualcreditreport.com](http://annualcreditreport.com) ?

What is the free method? \_\_\_\_\_ .

What is the paid method? \_\_\_\_\_ .

What is one easy way to raise your credit score?

\_\_\_\_\_ .

81. When you go to apply for credit through trying to rent out an apartment, getting credit to purchase a computer for your home or business, do they show you your own credit report?

\_\_\_\_\_ .

82. What is the FIRST thing that you should do pertaining to your credit report if you don't even have a copy of your current report?

\_\_\_\_\_ .

83. When I first began looking into my credit bureaus reports, they had my birth date wrong. What did I do in order to establish to them my correct birth date? \_\_\_\_\_ ,

\_\_\_\_\_ .

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84. What are the steps I will take if I find out that I am a victim of identity theft? (Some companies help you to do your own paperwork as you fight your own way through governmental issues and private industry. Many of them will repay you expenses of up to \$25,000—that is after you pay up to that amount for lawyers that you find yourself. Most forms of identity theft REQUIRE the use of an attorney to restore your identity.)

\_\_\_\_\_ .  
\_\_\_\_\_ .

There were some other credit issues that should have been removed from my credit report? Why should they have been removed? How did I go about removing them? Was it easy or hard?

\_\_\_\_\_ .  
\_\_\_\_\_ .

85. Can you have collections issues and still have a good credit score?

85a. Can this include "active" collections issues? \_\_\_\_\_ .

85b. What about "paid" collections issues? \_\_\_\_\_ .

86. By how much did all this work raise my credit score in 2005?

\_\_\_\_\_ .  
87. Can companies remove negative information from your credit bureaus reports? \_\_\_\_\_ .

If so, is there a set time period during which they can do this?

\_\_\_\_\_

88. Can individuals remove judgments from your credit bureau reports? \_\_\_\_\_ .

89. What is the maximum number of years that negative collections activity can be shown on your credit bureaus report? \_\_\_\_\_

90. What is way that you can talk with an Experian representative almost ANYTIME to find out SPECIFIC information, find out the status of a dispute, or you just need to speak with a REAL human being? It can cost you nothing save the cost of getting a copy of your credit report if it is not

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still free. Other than this, Experian representatives are THE MOST DIFFICULT TO REACH LIVE!

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91. What is the way that you can talk with a Transunion representative almost ANYTIME to find out SPECIFIC information, find out the status of a dispute, etc.? It can cost you nothing save the cost of getting a copy of your credit report if it is not still free.

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92. What is the way that you can talk with an Equifax representative almost ANYTIME to find out SPECIFIC information, find out the status of a dispute, etc.? It can cost you nothing save the cost of getting a copy of your credit report if it is not still free.

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93. When you apply for credit, do all creditors request information from all 3 major credit bureaus, Equifax, Experian and Transunion? \_\_\_\_\_

93a. In fact, some creditors actually pull information in what way from the 3 major credit bureaus? \_\_\_\_\_

94. What is the FIRST question to ask the collections company when you FIRST receive the collections letter at your house?

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95. Is there such a thing as a legal plan that works just like car insurance where millions of people pay just a little bit every month and get to talk with qualified attorneys about almost anything within 8 business hours of the call being placed and anytime after business hours for emergencies?

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If so, what states is this service available in?

96. What if the situation that is on my credit report is a judgment from someone that I have rented something from or it was a business partner and truly, I feel that THEY OWE ME...What are

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some of my options? (I am NOT an attorney, however, I can share with you Rights that Many Struggling People Don't Know About.)

\_\_\_\_\_ .  
\_\_\_\_\_ .  
\_\_\_\_\_ .

97. What if someone has a felony that was supposed to have been expunged? What are some of their options?

98. Sheri, what would help me is to get government assistance and

every time I try to get that assistance, I can't seem to say the right things. I feel that my family and I should be in a position to receive this assistance. What can we do?

\_\_\_\_\_ .  
\_\_\_\_\_ .

99. My issue is that I am having trouble with a government office or a private company/individual and this recurring issue is truly causing me trouble that is really in the end, making things bad for us financially?

\_\_\_\_\_ .  
\_\_\_\_\_ .

103. What if my issue is a court-ordered payment that causes me to pay out so much of my paycheck(s) that I have not enough left over to pay my back bills and I am just surviving day-to-day? What are some things I may want to consider?

\_\_\_\_\_ .  
\_\_\_\_\_ .

104. I have never had a lawyer, nor have I ever been able to afford a lawyer. Is there a qualified lawyer that almost anyone can afford done sort of like car insurance on a monthly basis?

\_\_\_\_\_ .

105. After going through all of this information, when should a person apply for credit? Give some good scenarios along with dates and times.

\_\_\_\_\_ .

## **How to Become a Government Contractor with Barely Any Paperwork**

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106.Can a person who gets Food Stamps (or SNAP program), SSI, or Medicaid, WIC or any other government need-based benefit win a government contract and still keep their need-based benefit? Explain your answer

\_\_\_\_\_ .

If someone is poor, even living in a shelter, can they become a federal government contractor? \_\_\_\_\_ .  
What is a valid address for purposes of getting into their database of vendors to the federal government as well as some state and local governments?

\_\_\_\_\_

107.What types of commodities does the federal government buy? \_\_\_\_\_ , \_\_\_\_\_ , \_\_\_\_\_ , etc.

108.Is there a difference in the language between federal, state and local government buyers ? \_\_\_\_\_

108a.If there is a difference, are there some similarities? \_\_\_\_\_ .

109.What are some SPECIFIC facts you NEED TO always include in your bids when they are requested? \_\_\_\_\_ , \_\_\_\_\_ , \_\_\_\_\_ , \_\_\_\_\_ , \_\_\_\_\_ , etc.

110.When should you include a resume? \_\_\_\_\_ .

111.How far back should your resume go? \_\_\_\_\_ .

112.How do you get "hooked up" with State and local procurement activities?  
Note: "Procurement Activities" is another term for "buying".

This is a very specific answer. \_\_\_\_\_  
\_\_\_\_\_ .

113.Where can you find all the government bids you want to look for absolutely

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FREE every day? \_\_\_\_\_

114.How are the bid opportunities arranged? In other words, name the way they are arranged in order to simplify your work? \_\_\_\_\_

115.Specifically name sources of FREE help available to you every step of the way in the bidding process: \_\_\_\_\_ , \_\_\_\_\_

115a.Is this FREE help also available to assist you in bidding on work private sector contract work? \_\_\_\_\_

116.What causes me to be able to say as part of the title of my book, "With Barely Any Paperwork"? Truly, what part of the federal government has that little record keeping? \_\_\_\_\_ .

117.Give some vocabulary specific to the procurement industry. In other words, list some words and definitions that you will likely only find with government buyers:

\_\_\_\_\_ - \_\_\_\_\_  
\_\_\_\_\_ - \_\_\_\_\_  
\_\_\_\_\_ - \_\_\_\_\_  
\_\_\_\_\_ - \_\_\_\_\_

### **60-Day Intensive Marketing Plan Questions**

118.What 3 things do I absolutely, unconditionally recommend that you do for Day 1? \_\_\_\_\_

119.Where should you begin looking for your next customer base? Give specific details. \_\_\_\_\_  
\_\_\_\_\_

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120. Define "The Forgotten": \_\_\_\_\_  
\_\_\_\_\_

121. How much are employee jealousies eating away at your profits?  
\_\_\_\_\_

122. How can you begin to rout out employee jealousies such that they do not rout out your bottom line? Name specific strategies:  
\_\_\_\_\_  
\_\_\_\_\_

123. Are you able to recognize real money walking through the door versus fake money walking through the door OF YOUR LIFE? \_\_\_\_\_  
\_\_\_\_\_

124. Name some infrastructure items for your business: \_\_\_\_\_ ,  
\_\_\_\_\_ , \_\_\_\_\_

125. What types of assumptions about the infrastructure of this economy were totally wrong? \_\_\_\_\_ ,  
\_\_\_\_\_

126. If you can't pay for healthcare for your employees, do you have a back-up plan, even something not as elaborate as regular health insurance?  
\_\_\_\_\_

127. What is the name of another book that is required for this class (costs \$7, written by someone else)? \_\_\_\_\_

128. List 10 of the Intangibles that can drain your business dry or management day dry (if you are in management) according to this book series:  
\_\_\_\_\_  
\_\_\_\_\_ , \_\_\_\_\_ , \_\_\_\_\_

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129. Pertaining to website design, are all website designers created with equal web designing abilities? \_\_\_\_\_

130. What specific quality should you be on the lookout for in a web designer, even if you personally don't like their own website?  
Ability to m\_\_\_\_\_ m\_\_\_\_\_

131. Even if you are a non-profit agency, what specific quality should you be on the lookout for in a web designer?  
Ability to m\_\_\_\_\_ m\_\_\_\_\_

132. What does "systematic" mean to you? \_\_\_\_\_  
\_\_\_\_\_

133. From the personal side of Business BootCAMP, name some the things that can absolutely ruin your business, your health, and children's health regardless of how wealthy you are and how many international organizations you are a part of.  
A 5-letter word:  
C\_\_\_\_\_

133a. What is the name of the DVD series that documents the SOLUTION?

133b. What is the name of a book written by someone who documented the solution and broadcast it live from California? \_\_\_\_\_  
\_\_\_\_\_

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134. Is there such a thing as not needing a merchant account in order to process credit cards? \_\_\_\_\_

135. If so, what is its name? \_\_\_\_\_

What is the basic concept behind it?

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136. How much money does it take per transaction to make a profitable MULTIMILLION DOLLAR business happen?

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137. If you get a merchant account, will you get charged IF NO ONE MAKES A CHARGE CARD PURCHASE? (answer located towards the end)

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138. After how many months can that happen—if it happens? \_\_\_\_\_

139. List/describe the exact steps you would take to possibly get your business on television for free.

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140. Name the steps you would take to stop a wave of neighborhood crime or some other negative influence from ruining your business (Extensive information found in Business Boot CAMP: Recession-Proof Your PERSONAL Life and Home towards the end—larger book. Some info also found in the 60-Day Intensive Marketing Plan)

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140a. What country had this exact same type of problem? \_\_\_\_\_

141-148. After reading the chapters, please outline at least 8 areas of "The Intangibles" that are absorbing \$\$\$ money from your business(es) and describe the solutions (I STRONGLY ENCOURAGE YOU TO USE ADDITIONAL PAPER IF NECESSARY). We must recognize what problems are, acknowledge them and then devote our full energies toward the TRUE SOLUTIONS.

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142. \_\_\_\_\_

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143. \_\_\_\_\_

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144. \_\_\_\_\_

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145. \_\_\_\_\_

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146. \_\_\_\_\_

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147. \_\_\_\_\_

148. \_\_\_\_\_

149. Please read the first article on the Wellmakeit.com Blog, <http://sherifortune.wordpress.com> and comment on how this might be affecting your life personally or your business/workplace. August 2009 article is entitled, "How Untreated and Unsupported Disabilities Are Effecting the Workplace."

150. Please read the first article on my blog <http://sherifortune.wordpress.com> and comment on how this might be affecting your life personally or your business/workplace. August 2009 archived article is entitled, "How Marital Problems Affect the Workplace."

151. Read through the 60-Day Intensive Recession-Proof Marketing Plan. Briefly state in 5-10 sentences, how is your business supposed to be when you complete

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